



Michele Alueta  
Community Manager

## Income Statement Report The Collection Consolidated

June 01, 2023 thru June 30, 2023

	Current Period			Year to Date (6 months)			Annual Budget	Budget Remaining
	Actual	Budget	Variance	Actual	Budget	Variance		
<b>Income</b>								
<b>Assessment Income</b>								
4000 - Maintenance Fees	387,662.25	387,662.00	0.25	2,325,973.50	2,325,972.00	1.50	4,651,944.00	2,325,970.50
4090 - Electric Assessments	71,228.90	60,300.00	10,928.90	608,855.40	361,800.00	247,055.40	723,600.00	114,744.60
<b>Total Assessment Income</b>	<b>458,891.15</b>	<b>447,962.00</b>	<b>10,929.15</b>	<b>2,934,828.90</b>	<b>2,687,772.00</b>	<b>247,056.90</b>	<b>5,375,544.00</b>	<b>2,440,715.10</b>
<b>User Fee Income</b>								
4215 - Bike & Surf Fees	700.00	645.00	55.00	4,216.92	3,870.00	346.92	7,740.00	3,523.08
4220 - Gate & Access Fees/Lockout Fees	600.00	0.00	600.00	3,250.00	0.00	3,250.00	0.00	(3,250.00)
4225 - Key Receipt	265.00	0.00	265.00	3,334.88	0.00	3,334.88	0.00	(3,334.88)
4255 - Pet Fees	443.00	280.00	163.00	1,843.00	1,680.00	163.00	3,360.00	1,517.00
4270 - Utility Fees - Chargepoint	1,900.20	1,000.00	900.20	9,537.75	6,000.00	3,537.75	12,000.00	2,462.25
<b>Total User Fee Income</b>	<b>3,908.20</b>	<b>1,925.00</b>	<b>1,983.20</b>	<b>22,182.55</b>	<b>11,550.00</b>	<b>10,632.55</b>	<b>23,100.00</b>	<b>917.45</b>
<b>Rental Income</b>								
4400 - Rent Receipts	5,473.37	4,300.00	1,173.37	34,809.00	25,800.00	9,009.00	51,600.00	16,791.00
4410 - Storage Receipts	0.00	0.00	0.00	500.00	0.00	500.00	0.00	(500.00)
<b>Total Rental Income</b>	<b>5,473.37</b>	<b>4,300.00</b>	<b>1,173.37</b>	<b>35,309.00</b>	<b>25,800.00</b>	<b>9,509.00</b>	<b>51,600.00</b>	<b>16,291.00</b>
<b>Collections Income</b>								
4710 - Late Fees	2,158.98	0.00	2,158.98	13,982.25	0.00	13,982.25	0.00	(13,982.25)
<b>Total Collections Income</b>	<b>2,158.98</b>	<b>0.00</b>	<b>2,158.98</b>	<b>13,982.25</b>	<b>0.00</b>	<b>13,982.25</b>	<b>0.00</b>	<b>(13,982.25)</b>
<b>Other Income</b>								
4805 - Bottles & Cans Recycles	444.57	0.00	444.57	135.58	0.00	135.58	0.00	(135.58)
4810 - Compliance Fines	0.00	1.00	(1.00)	1,723.56	6.00	1,717.56	12.00	(1,711.56)
4812 - Smoke Detector	250.00	0.00	250.00	500.00	0.00	500.00	0.00	(500.00)
4835 - Miscellaneous Income	12.00	1,200.00	(1,188.00)	18.00	7,200.00	(7,182.00)	14,400.00	14,382.00
4841 - Non-Taxable: Housekeeping (Midrise)	858.63	1,200.00	(341.37)	4,499.21	7,200.00	(2,700.79)	14,400.00	9,900.79
4842 - Non-Taxable: Maintenance (Midrise)	122.87	250.00	(127.13)	801.24	1,500.00	(698.76)	3,000.00	2,198.76
4843 - Non-Taxable: Security (Midrise)	606.13	920.00	(313.87)	3,805.75	5,520.00	(1,714.25)	11,040.00	7,234.25

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June 01, 2023 thru June 30, 2023

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	Actual	Budget	Variance	Actual	Budget	Variance		
<b><u>Income</u></b>								
<b>Other Income</b>								
4846 - Non-Taxable: Security (Commercial)	0.00	390.00	(390.00)	0.00	2,340.00	(2,340.00)	4,680.00	4,680.00
<b>Total Other Income</b>	<b>2,294.20</b>	<b>3,961.00</b>	<b>(1,666.80)</b>	<b>11,483.34</b>	<b>23,766.00</b>	<b>(12,282.66)</b>	<b>47,532.00</b>	<b>36,048.66</b>
<b>Investment Income</b>								
4900 - Interest Earned - Operating Accounts	30.68	4.00	26.68	156.81	24.00	132.81	48.00	(108.81)
4905 - Reserve Contribution Income	36,337.00	36,337.00	0.00	218,022.00	218,022.00	0.00	436,044.00	218,022.00
4910 - Interest Earned - Reserve Accounts	5,533.45	4,208.00	1,325.45	49,482.56	25,248.00	24,234.56	50,496.00	1,013.44
<b>Total Investment Income</b>	<b>41,901.13</b>	<b>40,549.00</b>	<b>1,352.13</b>	<b>267,661.37</b>	<b>243,294.00</b>	<b>24,367.37</b>	<b>486,588.00</b>	<b>218,926.63</b>
<b>Total Income</b>	<b>514,627.03</b>	<b>498,697.00</b>	<b>15,930.03</b>	<b>3,285,447.41</b>	<b>2,992,182.00</b>	<b>293,265.41</b>	<b>5,984,364.00</b>	<b>2,698,916.59</b>
<b><u>Expense</u></b>								
<b>Administrative</b>								
5000 - General Administrative	777.60	2,200.00	(1,422.40)	5,447.90	13,200.00	(7,752.10)	26,400.00	20,952.10
5003 - Annual Meetings	0.00	0.00	0.00	3,155.01	0.00	3,155.01	0.00	(3,155.01)
5025 - Collection Charges	188.48	0.00	188.48	954.97	0.00	954.97	0.00	(954.97)
5045 - Dues & Subscriptions	0.00	480.00	(480.00)	670.00	2,880.00	(2,210.00)	5,760.00	5,090.00
5060 - Bank Loan	1,828.88	1,824.00	4.88	10,827.90	10,944.00	(116.10)	21,888.00	11,060.10
5070 - Master Association Dues Expense	5,772.45	4,914.00	858.45	34,860.80	29,484.00	5,376.80	58,968.00	24,107.20
5080 - NSF Charges	0.00	30.00	(30.00)	0.00	180.00	(180.00)	360.00	360.00
5085 - Office Equipment	234.35	225.00	9.35	1,424.73	1,350.00	74.73	2,700.00	1,275.27
5090 - Office Supplies	195.28	570.00	(374.72)	2,000.93	3,420.00	(1,419.07)	6,840.00	4,839.07
5095 - Payroll Services	490.05	497.00	(6.95)	3,007.19	2,982.00	25.19	5,964.00	2,956.81
5100 - Records Storage	57.59	0.00	57.59	101.57	0.00	101.57	0.00	(101.57)
5105 - Reserve Studies	0.00	68.00	(68.00)	0.00	408.00	(408.00)	816.00	816.00
5109 - New Account Set Up	0.00	0.00	0.00	50.00	0.00	50.00	0.00	(50.00)
5115 - Web Site Maintenance	251.24	450.00	(198.76)	3,214.29	2,700.00	514.29	5,400.00	2,185.71
<b>Total Administrative</b>	<b>9,795.92</b>	<b>11,258.00</b>	<b>(1,462.08)</b>	<b>65,715.29</b>	<b>67,548.00</b>	<b>(1,832.71)</b>	<b>135,096.00</b>	<b>69,380.71</b>

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June 01, 2023 thru June 30, 2023

	Current Period			Year to Date (6 months)			Annual Budget	Budget Remaining
	Actual	Budget	Variance	Actual	Budget	Variance		
<b>Expense</b>								
<b>Communications</b>								
5200 - Community Events	0.00	500.00	(500.00)	599.97	3,000.00	(2,400.03)	6,000.00	5,400.03
5210 - Printing & Copying	25.13	0.00	25.13	85.77	0.00	85.77	0.00	(85.77)
5215 - Postage	355.42	0.00	355.42	3,140.72	0.00	3,140.72	0.00	(3,140.72)
<b>Total Communications</b>	<b>380.55</b>	<b>500.00</b>	<b>(119.45)</b>	<b>3,826.46</b>	<b>3,000.00</b>	<b>826.46</b>	<b>6,000.00</b>	<b>2,173.54</b>
<b>Payroll &amp; Benefits</b>								
5306 - General Manager Salaries	19,485.72	22,917.00	(3,431.28)	108,938.18	137,502.00	(28,563.82)	275,004.00	166,065.82
5310 - Housekeeping/Custodial Salaries	16,451.20	17,733.00	(1,281.80)	96,487.14	106,398.00	(9,910.86)	212,796.00	116,308.86
5312 - Security Salaries	34,142.73	42,437.00	(8,294.27)	197,394.49	254,622.00	(57,227.51)	509,244.00	311,849.51
5314 - Maintenance Salaries	17,010.36	11,521.00	5,489.36	99,420.18	69,126.00	30,294.18	138,252.00	38,831.82
5325 - Bonuses	0.00	2,500.00	(2,500.00)	0.00	15,000.00	(15,000.00)	30,000.00	30,000.00
5330 - Health Benefits	10,833.59	14,300.00	(3,466.41)	59,903.38	85,800.00	(25,896.62)	171,600.00	111,696.62
5340 - Payroll Taxes	0.00	8,300.00	(8,300.00)	(934.13)	49,800.00	(50,734.13)	99,600.00	100,534.13
5355 - FICA Payroll Taxes	6,662.39	0.00	6,662.39	38,421.38	0.00	38,421.38	0.00	(38,421.38)
5360 - Payroll Taxes FUTA	4.50	0.00	4.50	951.41	0.00	951.41	0.00	(951.41)
5365 - Payroll Taxes SUTA	1,726.37	0.00	1,726.37	10,758.50	0.00	10,758.50	0.00	(10,758.50)
5390 - Workers Compensation	2,651.25	2,800.00	(148.75)	25,872.50	16,800.00	9,072.50	33,600.00	7,727.50
5399 - EE Benefits,TDI	0.00	334.00	(334.00)	1,986.47	2,004.00	(17.53)	4,008.00	2,021.53
<b>Total Payroll &amp; Benefits</b>	<b>108,968.11</b>	<b>122,842.00</b>	<b>(13,873.89)</b>	<b>639,199.50</b>	<b>737,052.00</b>	<b>(97,852.50)</b>	<b>1,474,104.00</b>	<b>834,904.50</b>
<b>Insurance</b>								
5400 - Insurance Premiums - HO6	(315.00)	208.00	(523.00)	(315.00)	1,248.00	(1,563.00)	2,496.00	2,811.00
5410 - Fidelity Bond Insurance Premiums	75.33	0.00	75.33	451.98	0.00	451.98	0.00	(451.98)
5415 - D&O Insurance Premiums	2,490.83	2,890.00	(399.17)	14,944.98	17,340.00	(2,395.02)	34,680.00	19,735.02
5420 - Umbrella Insurance Premiums	2,538.17	1,391.00	1,147.17	15,229.02	8,346.00	6,883.02	16,692.00	1,462.98
5430 - Equipment Breakdown Ins. Premiums	190.58	0.00	190.58	1,143.48	0.00	1,143.48	0.00	(1,143.48)
5445 - General Liability Insurance Premiums	3,218.25	0.00	3,218.25	19,309.50	0.00	19,309.50	0.00	(19,309.50)
5458 - Owned Unit 401 HO6 Insurace	0.00	29.00	(29.00)	0.00	174.00	(174.00)	348.00	348.00

# Income Statement Report

## The Collection

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June 01, 2023 thru June 30, 2023

	Current Period			Year to Date (6 months)			Annual Budget	Budget Remaining
	Actual	Budget	Variance	Actual	Budget	Variance		
<b>Expense</b>								
<b>Insurance</b>								
5460 - Property Insurance Premiums	16,893.83	23,275.00	(6,381.17)	101,362.98	139,650.00	(38,287.02)	279,300.00	177,937.02
<b>Total Insurance</b>	<b>25,091.99</b>	<b>27,793.00</b>	<b>(2,701.01)</b>	<b>152,126.94</b>	<b>166,758.00</b>	<b>(14,631.06)</b>	<b>333,516.00</b>	<b>181,389.06</b>
<b>Utilities</b>								
6000 - Electric Service	136,781.04	130,000.00	6,781.04	999,235.35	780,000.00	219,235.35	1,560,000.00	560,764.65
6005 - Gas Service	2,810.90	3,000.00	(189.10)	23,483.89	18,000.00	5,483.89	36,000.00	12,516.11
6020 - Sub-Meter Expenses	4,228.06	4,146.00	82.06	24,727.21	24,876.00	(148.79)	49,752.00	25,024.79
6025 - Water Service	5,018.51	6,725.00	(1,706.49)	37,783.14	40,350.00	(2,566.86)	80,700.00	42,916.86
6030 - Sewer Service	29,769.96	33,241.00	(3,471.04)	210,612.13	199,446.00	11,166.13	398,892.00	188,279.87
6035 - Trash and Recycling Service	5,624.25	5,120.00	504.25	34,406.61	30,720.00	3,686.61	61,440.00	27,033.39
6045 - Cable Service	23,871.75	25,337.00	(1,465.25)	143,101.71	152,022.00	(8,920.29)	304,044.00	160,942.29
6050 - Telephone Service	120.18	1,400.00	(1,279.82)	4,038.33	8,400.00	(4,361.67)	16,800.00	12,761.67
<b>Total Utilities</b>	<b>208,224.65</b>	<b>208,969.00</b>	<b>(744.35)</b>	<b>1,477,388.37</b>	<b>1,253,814.00</b>	<b>223,574.37</b>	<b>2,507,628.00</b>	<b>1,030,239.63</b>
<b>Landscaping</b>								
6100 - Grounds & Landscaping - Contract	3,214.41	2,950.00	264.41	17,991.39	17,700.00	291.39	35,400.00	17,408.61
6165 - Tree Removal	0.00	899.00	(899.00)	5,911.00	5,394.00	517.00	10,788.00	4,877.00
<b>Total Landscaping</b>	<b>3,214.41</b>	<b>3,849.00</b>	<b>(634.59)</b>	<b>23,902.39</b>	<b>23,094.00</b>	<b>808.39</b>	<b>46,188.00</b>	<b>22,285.61</b>
<b>Operations</b>								
6310 - Backflow Device Inspection	1,859.48	377.00	1,482.48	1,859.48	2,262.00	(402.52)	4,524.00	2,664.52
6315 - Uniforms	136.06	400.00	(263.94)	880.00	2,400.00	(1,520.00)	4,800.00	3,920.00
<b>Total Operations</b>	<b>1,995.54</b>	<b>777.00</b>	<b>1,218.54</b>	<b>2,739.48</b>	<b>4,662.00</b>	<b>(1,922.52)</b>	<b>9,324.00</b>	<b>6,584.52</b>
<b>Contracted Services</b>								
6400 - Booster Pump Services	0.00	100.00	(100.00)	628.27	600.00	28.27	1,200.00	571.73
6408 - Elevator Services	4,651.61	5,300.00	(648.39)	33,156.56	31,800.00	1,356.56	63,600.00	30,443.44
6410 - Equipment Services	0.00	75.00	(75.00)	0.00	450.00	(450.00)	900.00	900.00
6412 - Compactor Services	0.00	183.00	(183.00)	0.00	1,098.00	(1,098.00)	2,196.00	2,196.00

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## The Collection

### Consolidated

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	Actual	Budget	Variance	Actual	Budget	Variance		
<b>Expense</b>								
<b>Contracted Services</b>								
6414 - Fire Prevention & Protection	597.12	3,376.00	(2,778.88)	2,060.20	20,256.00	(18,195.80)	40,512.00	38,451.80
6416 - Fitness Room Services	253.93	268.00	(14.07)	1,613.14	1,608.00	5.14	3,216.00	1,602.86
6418 - Generator Services	0.00	500.00	(500.00)	2,755.23	3,000.00	(244.77)	6,000.00	3,244.77
6422 - Gate Services	418.85	1,300.00	(881.15)	11,975.64	7,800.00	4,175.64	15,600.00	3,624.36
6424 - HVAC Services	0.00	2,575.00	(2,575.00)	10,190.04	15,450.00	(5,259.96)	30,900.00	20,709.96
6430 - Janitorial Services	824.05	1,200.00	(375.95)	5,323.26	7,200.00	(1,876.74)	14,400.00	9,076.74
6432 - Maintenance Services	132.25	250.00	(117.75)	933.49	1,500.00	(566.51)	3,000.00	2,066.51
6434 - Pest Control	1,140.39	1,215.00	(74.61)	9,123.12	7,290.00	1,833.12	14,580.00	5,456.88
6440 - Safety & Security	626.53	2,894.00	(2,267.47)	4,557.93	17,364.00	(12,806.07)	34,728.00	30,170.07
6442 - Roof Services	0.00	168.00	(168.00)	0.00	1,008.00	(1,008.00)	2,016.00	2,016.00
6446 - Window Cleaning Services	0.00	5,360.00	(5,360.00)	22,271.19	32,160.00	(9,888.81)	64,320.00	42,048.81
<b>Total Contracted Services</b>	<b>8,644.73</b>	<b>24,764.00</b>	<b>(16,119.27)</b>	<b>104,588.07</b>	<b>148,584.00</b>	<b>(43,995.93)</b>	<b>297,168.00</b>	<b>192,579.93</b>
<b>Repair &amp; Maintenance</b>								
6515 - Building Repair & Maintenance	337.58	2,069.00	(1,731.42)	1,345.37	12,414.00	(11,068.63)	24,828.00	23,482.63
6545 - Electrical Supplies/Repair & Maintenance	1,024.08	731.00	293.08	22,722.01	4,386.00	18,336.01	8,772.00	(13,950.01)
6550 - Elevator Repair & Maintenance	0.00	167.00	(167.00)	0.00	1,002.00	(1,002.00)	2,004.00	2,004.00
6610 - Golf Cart Repair & Maintenance	27.18	125.00	(97.82)	133.45	750.00	(616.55)	1,500.00	1,366.55
6635 - Janitorial Supplies & Maintenance	1,361.06	1,750.00	(388.94)	10,151.37	10,500.00	(348.63)	21,000.00	10,848.63
6650 - Lodge Repair & Maintenance	0.00	0.00	0.00	2.74	0.00	2.74	0.00	(2.74)
6680 - Painting Services & Supplies	224.27	105.00	119.27	589.28	630.00	(40.72)	1,260.00	670.72
6695 - Plumbing Supplies/Repair & Maintenance	1,059.03	230.00	829.03	5,411.01	1,380.00	4,031.01	2,760.00	(2,651.01)
6700 - Pool Supplies/Repair & Maintenance	2,976.38	900.00	2,076.38	12,937.37	5,400.00	7,537.37	10,800.00	(2,137.37)
6730 - Security System Repair & Maintenance	2,435.39	0.00	2,435.39	6,556.43	0.00	6,556.43	0.00	(6,556.43)
6765 - Grill Repair & Maintenance	0.00	270.00	(270.00)	1,033.01	1,620.00	(586.99)	3,240.00	2,206.99
6775 - Vehicle Gas & Maintenance	0.00	0.00	0.00	70.20	0.00	70.20	0.00	(70.20)
6795 - Other Supplies/Repair & Maintenance	477.62	750.00	(272.38)	3,925.61	4,500.00	(574.39)	9,000.00	5,074.39
<b>Total Repair &amp; Maintenance</b>	<b>9,922.59</b>	<b>7,097.00</b>	<b>2,825.59</b>	<b>64,877.85</b>	<b>42,582.00</b>	<b>22,295.85</b>	<b>85,164.00</b>	<b>20,286.15</b>

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## The Collection

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	Actual	Budget	Variance	Actual	Budget	Variance		
<b>Expense</b>								
<b>Professional Services</b>								
7000 - Audit & Tax Services	0.00	1,050.00	(1,050.00)	10,471.20	6,300.00	4,171.20	12,600.00	2,128.80
7030 - Legal Services - General Counsel	0.00	2,340.00	(2,340.00)	1,776.97	14,040.00	(12,263.03)	28,080.00	26,303.03
7040 - Management Fees	3,874.34	3,874.00	0.34	23,246.04	23,244.00	2.04	46,488.00	23,241.96
7095 - Professional Fees, Common	4,422.85	394.00	4,028.85	6,043.31	2,364.00	3,679.31	4,728.00	(1,315.31)
<b>Total Professional Services</b>	<b>8,297.19</b>	<b>7,658.00</b>	<b>639.19</b>	<b>41,537.52</b>	<b>45,948.00</b>	<b>(4,410.48)</b>	<b>91,896.00</b>	<b>50,358.48</b>
<b>Association Owned Unit Expenses</b>								
8900 - Owned Unit Assessments	1,607.45	1,999.00	(391.55)	9,924.27	11,994.00	(2,069.73)	23,988.00	14,063.73
8905 - Owned Unit Repair & Maintenance	455.00	475.00	(20.00)	3,863.92	2,850.00	1,013.92	5,700.00	1,836.08
<b>Total Association Owned Unit Expenses</b>	<b>2,062.45</b>	<b>2,474.00</b>	<b>(411.55)</b>	<b>13,788.19</b>	<b>14,844.00</b>	<b>(1,055.81)</b>	<b>29,688.00</b>	<b>15,899.81</b>
<b>Taxes</b>								
9000 - Federal Income Tax	0.00	84.00	(84.00)	0.00	504.00	(504.00)	1,008.00	1,008.00
9005 - State Income Tax	0.00	13.00	(13.00)	0.00	78.00	(78.00)	156.00	156.00
9015 - Real Property Tax	0.00	600.00	(600.00)	8,406.62	3,600.00	4,806.62	7,200.00	(1,206.62)
9020 - Tax Refunds	0.00	0.00	0.00	(58.53)	0.00	(58.53)	0.00	58.53
9025 - General Excise Tax	631.09	400.00	231.09	6,147.82	2,400.00	3,747.82	4,800.00	(1,347.82)
<b>Total Taxes</b>	<b>631.09</b>	<b>1,097.00</b>	<b>(465.91)</b>	<b>14,495.91</b>	<b>6,582.00</b>	<b>7,913.91</b>	<b>13,164.00</b>	<b>(1,331.91)</b>
<b>Other Expenses</b>								
9105 - Reserve Contribution Expense	36,337.00	36,337.00	0.00	218,022.00	218,022.00	0.00	436,044.00	218,022.00
<b>Total Other Expenses</b>	<b>36,337.00</b>	<b>36,337.00</b>	<b>0.00</b>	<b>218,022.00</b>	<b>218,022.00</b>	<b>0.00</b>	<b>436,044.00</b>	<b>218,022.00</b>
<b>Reserve Expenses</b>								
9800 - Repair & Replacement Expenses	2,643.98	3,049.00	(405.02)	12,183.24	18,294.00	(6,110.76)	36,588.00	24,404.76
9812 - Wall Expenses	0.00	5,065.00	(5,065.00)	0.00	30,390.00	(30,390.00)	60,780.00	60,780.00
9814 - Window Seal Expenses	0.00	718.00	(718.00)	0.00	4,308.00	(4,308.00)	8,616.00	8,616.00
9844 - Doors Expenses	0.00	404.00	(404.00)	0.00	2,424.00	(2,424.00)	4,848.00	4,848.00

**Income Statement Report**  
**The Collection**  
**Consolidated**

June 01, 2023 thru June 30, 2023

	Current Period			Year to Date (6 months)			Annual Budget	Budget Remaining
	Actual	Budget	Variance	Actual	Budget	Variance		
<b><u>Expense</u></b>								
<b>Reserve Expenses</b>								
9924 - Pools & Spas Expenses	0.00	3,714.00	(3,714.00)	0.00	22,284.00	(22,284.00)	44,568.00	44,568.00
<b>Total Reserve Expenses</b>	<b>2,643.98</b>	<b>12,950.00</b>	<b>(10,306.02)</b>	<b>12,183.24</b>	<b>77,700.00</b>	<b>(65,516.76)</b>	<b>155,400.00</b>	<b>143,216.76</b>
<b>Total Expense</b>	<b>426,210.20</b>	<b>468,365.00</b>	<b>(42,154.80)</b>	<b>2,834,391.21</b>	<b>2,810,190.00</b>	<b>24,201.21</b>	<b>5,620,380.00</b>	<b>2,785,988.79</b>
<b>Net Income / (Loss)</b>	<b>88,416.83</b>	<b>30,332.00</b>	<b>58,084.83</b>	<b>451,056.20</b>	<b>181,992.00</b>	<b>269,064.20</b>	<b>363,984.00</b>	<b>(87,072.20)</b>